3M Hear For Life Channel Toolkit 2024

#3MScienceofSafety | 1 V1 Feb 2024

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Hear For Life Program

Welcome to the 2024 Tool Kit

- This is year 3 of Hear For Life and whether you are joining for the 1st year or this is your 2nd or 3rd year with the program, we want to thank you for your support and engagement.
- As new assets are created to support the refreshed 2024 version, we have archived some of the previous slides in the extra's section at the end.
- These previous 2022 and 2023 assets can still be found in the artwork collections, should you require them, however, we have moved the information slides to the back of the tool kit to allow for the newer pages.
- Supporting the message around EN 352 and the importance of tested, regulated and certified HPE (Hearing Protection Equipment), this year we have introduced some 'carriers' for the earmuffs that are the subject of the new Part 3 Bulletin.
- HPE and tackling Noise Induced Hearing Loss (NIHL) remains at the core of this program, we want to keep more workers safer and to 'hear for life', and this also requires compatible and certified PPE, which we are introducing into the product and asset mix for 2024.
- For any additional information regarding the overall program and <u>support from 3M</u> or any questions regarding the content of this toolkit; please contact your 3M representative.

2

3M Hear for Life - Channel Toolkit

"Unboxing"

This toolkit has been specially developed for you!

- It contains all needed program activation data to easily list our go-to 3M hearing solutions, communication products and supporting safety helmets
- We make you aware of our current end user marketing campaign and the way you can use these assets to drive awareness around noise induced hearing loss
- We developed some easy "how to sell and product selector tools" to further support and train your teams to generate demand and business for our products

On the following slides you will find more information about the different elements we have included in this toolkit and the links to the assets, which you are free to utilise.

 For any additional information regarding the overall program, including any further training or customer identification and <u>support from 3M</u> or any questions regarding the content of this toolkit; please contact your 3M representative.



3

Hearing Solutions - Customer Support





Hearing Channel Push Program Main Elements

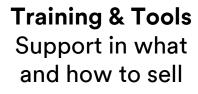
What's in it for channel partners?





Product Activation List the products Marketing Campaign Activation Drive awareness





5

Channel Toolkit Navigation

To help you navigate through the toolkit you can use this overview page to quickly go to the topic you are interested in.

There is a clear split in;

Product activation - listing data

Campaign activation - including all available Marketing assets to support need education and awareness around noise induced hearing loss

Selling the solutions - Highlights of Training & Selection tools to support your teams

Product Information

Campaign Activation

- Go-To-Portfolio; The Core Mix Strategy
- <u>Product Overview</u> HPE&Comms



- N. <u>Product Overview</u> Head Salsify Catalogue (Syndication Tool)
- <u>Technical Datasheets</u>
- <u>Spotlight Product Addition & New</u>
 <u>Claims</u>

- Hear for Life Campaign
- Program Description
- Activation assets
- <u>3M webinars</u>
- Co-branding guidelines

Training – How to Sell

- <u>Targeting</u>
- <u>Compatibility for products within</u> <u>this program</u>
- <u>Selection guide</u> for HPE
- Earplug Sell sheets
- Helmets: brochures, selection guides and video
- Hearing Protection Advisor
- Noise Calculator
- <u>E-A-Rfit Validation</u>



Assets Summary

 <u>All available assets in</u> priority languages

6

Product Information

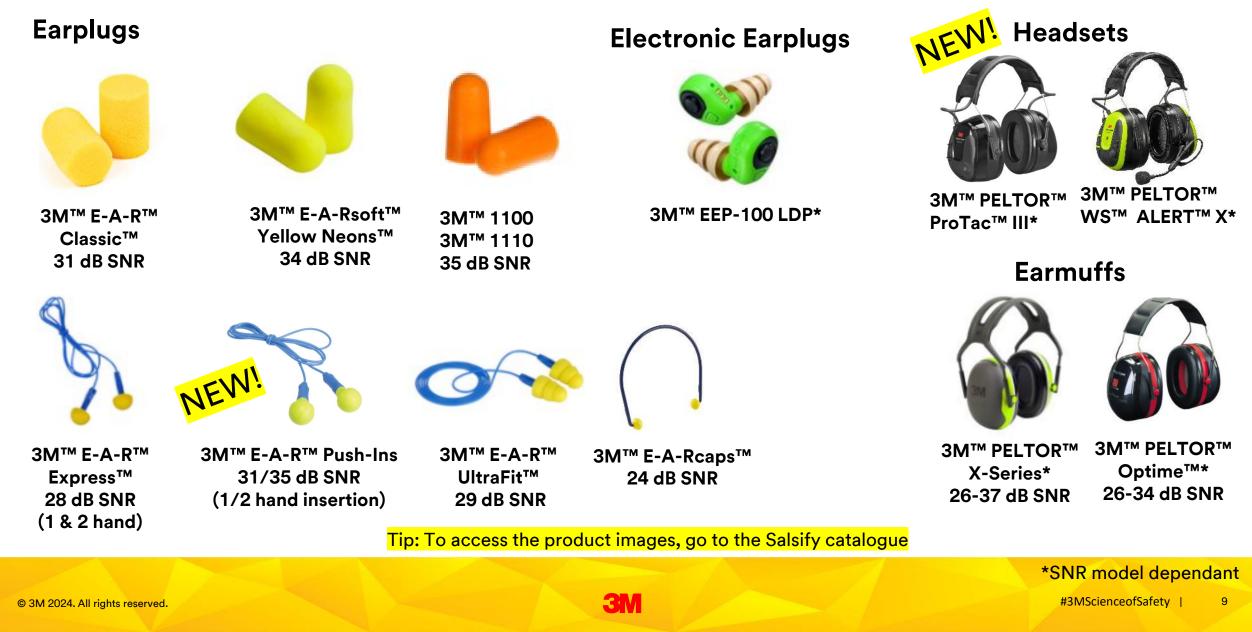
HPE Go-To-Portfolio - Core Mix Strategy





8

HPE Go-To-Portfolio - Product Overview







3M[™] G3000 Series Safety Helmet

3M[™] G3501 Series High Heat Safety Helmet

3M[™] G3001 Series Safety Helmet

Tip: To access the product images, go to the Salsify catalogue

3M[™] SecureFit[™] X5000 Safety Helmet



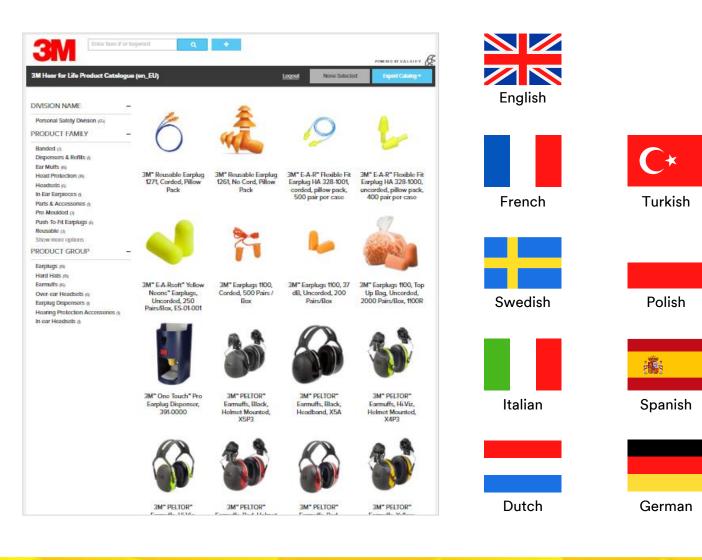
Hear For Life Total Range - Product Data – Salsify Catalogue

Find and easily export all product information, including new additions, from this catalogue.

It includes:

- Product descriptions
- Bullet points
- Logistic information
- Images and other media related

View Catalogue here





Hearing Protection - Technical Datasheets



ACCESS ALL THE DATASHEETS

Note: All HPE TDS are updated to the EN 352:2020 Certification. Ensure that you are using the latest version for all passive products.



NEW! Head Protection - Technical Datasheets



> 3M[™] SecureFit[™] X5000 Safety Helmet



➤ 3M[™] G3501 Series High Heat Safety Helmet

ACCESS ALL THE DATASHEETS (ALL LANGUAGES)



➤ 3M[™] G3000/G3001 Series Safety Helmet

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Communication Solutions - Technical Datasheets & Brochures





Product Description The Bluckott® backet with noise-cancelling boom nicrophote connects to your noble phone for hand, the cabla and termining in noisy environments. The backet helps to protect against fazzardous noise and the same time backgrounder your shardond amonteness at the bane-dependent function for antibiant blueing. The handra tide protects to a mobile age to sume on analising the simple. The handra tide protects to a mobile age to sume on analysing the simple displayment.

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Applications The SMP FETDIG* V65* ALERT* X Headed offers Bluetooth0 wireless communication is continuous or intermittent noisy environments. Examital when suess need to be connected to their mobile phone throughout the days of a hardyneem is construction induction; private contractions operating their own equipment, farmers, maintenace workers in industrial applications etc.); everywhere hands-free communication and havior moterial models

Approvals Hendry, M. Statuska A. dockness first product in its regulations with properties Directives or hendry, M. Statuska A. dockness first first during the direct traits mainly The full text of the Deduction of Contentiny's analitäks at the following interest address: www.MARCONFERINGTONOC A cays of the Deduction of Contentiny and additional interest during in the directives or Regulations can also be addresd by constructions.

> 3M™ PELTOR™ WS™ ALERT™ X Headset



> 3M[™] PELTOR[™] ProTac[™] III Headset









Tip: Click each TDS image to download the file

Hear For Life 2024 a spotlight on: New Product Claims Product Additions



3M invented the push-to-fit earplug category, starting with the 3M[™] E-A-R[™] Express[™] earplugs, in the 1990's, to help make inserting earplugs easier.

In 2019 3M brought to market the first earplug to make a substantiated <u>one-hand insertion</u> claim as well as the standard <u>two-hand insertion</u> claim.

Currently, 3M remains as the only hearing manufacturer offer that offers customers a known, tested and certified performance of selected hearing protectors when inserted with 1 hand.

The 3M[™] E-A-R[™] Express[™] Earplugs and 3M[™] E-A-R[™] Push-Ins[™] Earplugs have been tested in accordance with the requirements of EN 352-2:2020 using two-hand and one-hand fitting methods.

These products offer differentiated hearing protection with known one hand insertion performance claims, in addition to the standard market 2 hand insertion claim. In addition to other benefits, such as improved hygiene with reduced risk of dirty hands. With earplugs that are easier to insert and comfortable, workers are typically more likely to wear their earplugs to help protect their hearing.

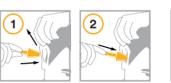
*Full attenuation data including SNR, HML and octave band values for each of the two methods of fitting is available and included in the actual CE certificate. Check the product to ensure the version certified to EN 352:2020 with expanded claims.

1 hand insertion method

2 hand insertion method









3M™ E-A-R™ Push-Ins 31/35 dB SNR (1/2 hand insertion)

3M[™] E-A-R[™] Express Earplugs 28/28 dB SNR (1/2 hand insertion)

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Model Options



3M[™] PELTOR[™] ProTac[™] III Headset (SNR 32/31)



- Headset is available in:
 - \checkmark Headband
 - ✓ Helmet attachment
 - ✓ Low attenuation (ProTac[™] III Slim Headset)
 - ✓ High attenuation (ProTac[™] III Headset)



3M[™] PELTOR[™] ProTac[™] III Slim Headset (SNR 26/27)



NEW^I 3M[™] PELTOR[™] ProTac[™] III Model Details

Attachments: Available in both headband and helmet attachment. All in black colour.

Dual shell design: To protect the electronics from sweat from inside the cup all electronics are placed on the outside beneath the shell.

Large user-friendly push buttons: to adjust volume and turn the product on/off

Microphones for ambient

listening: The digital level dependent function for ambient listening is set with five incremental steps.

<u>3.5 mm jack:</u> A listen-only stereo input to connect to a cell-phone, radio, two-way radio or other external devices (limited to 82 dB).

Size: The product is available in two different cup sizes to be used in different noise environments. 1. Slim headband: SNR 26/27 dBA

Regular version: SNR 32/31 dBA.

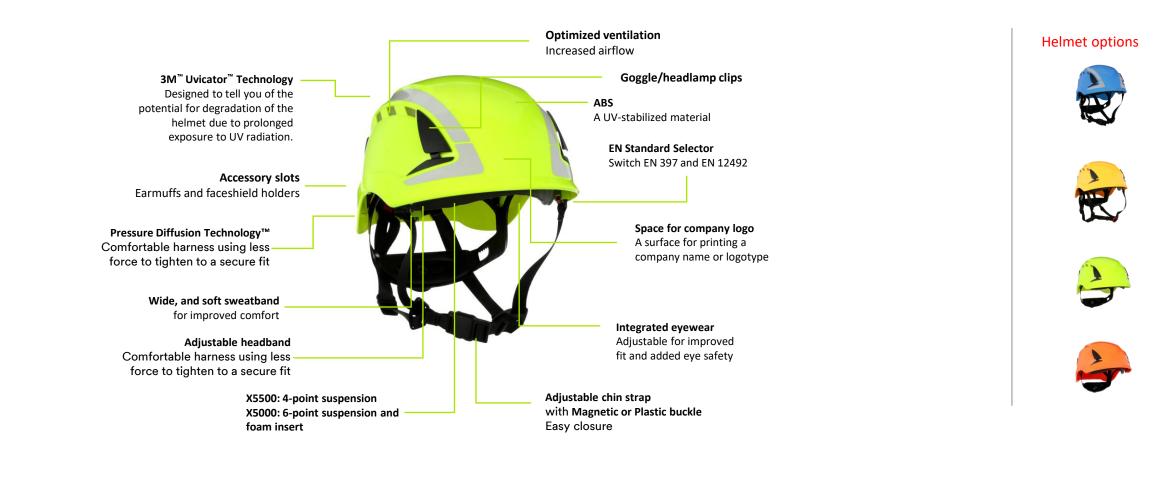
Voice guided menu system

2xAA batteries: Lasting for approx. 100 hrs of use. The headset will turn off after 4 hrs of non-use to save batteries. A message will be heard when the battery is low.

<u>Replaceable cushions and foam liners</u> (hygiene kit)



NEW 3M™ Safety Helmet SecureFit™ X5000 & X5500 Series Model Details





NEW 3M™ G3501 Series High Heat Safety Helmet Model Details



Customer Education 3M Hear for Life Campaign Activation

3M Hear for Life

Program Pinnacles – NIHL, EN 352:2020

Did you know, 360 Million worldwide have disabling hearing loss*?

Noise Induced hearing Loss (NIHL) is a major challenge across the world and concerns everyone. It is both irreversible and preventable with an effective hearing conservation program and the right Hearing Protection Equipment (HPE).

3M recognises this serious hazard and impact to life and has created materials to establish a connection between the NIHL problem and the importance of certified solutions, to help workers build a hearing conservation program, reduce the noise hazard and help protect hearing.

The European Regulation 2016/425 for personal protective equipment (PPE) classes Hearing protection as category III. This is the highest risk category and includes all PPE designed to protect against dangers that can cause serious or irreversible damage to your health.

C€2797

Hearing Personal Protective Equipment needs to be CE approved against the PPE Regulation 2016/425 (EU). This is typically done by testing the hearing protector against relevant parts of the Harmonised European Standard EN 352.

The transition period for the period revision of the EN 352:2020 will now end July 21st, 2024. What does this mean to manufacturers? Channel? End Users?

3M's technical leadership is available to support workers understanding of what the change means and how it impacts them.

3M has created content to help educate end users and included it in this tool kit for you to engage with workers, providing information they will value, engaging call to actions and assets in an easy to deploy campaign, to help you build your business.



3M Hear for Life Campaign - Videos



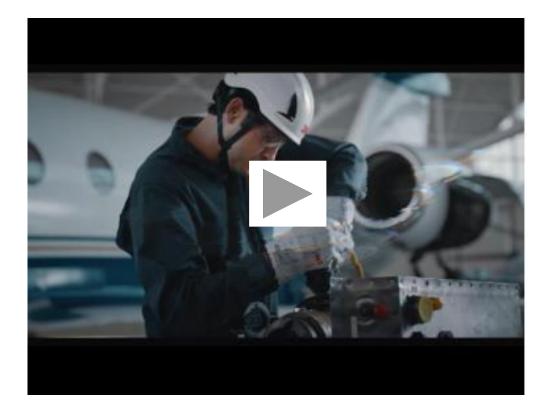
Leverage these videos to drive awareness around noise induced hearing loss.

Available in 4 different lengths:

6 sec, 15 sec, 30 sec and 45 sec you can use it for the most relevant platform



Tip – Use the short 6 second video in social platform posts, such as linked in, to drive awareness and visits to your Hearing Protection web page. Or, use the 15 second video in the customer email templates for engaging content.





3M Hear for Life Campaign – Social Ads





Social cards for creating social media posts for Facebook and LinkedIn either via your organic social media accounts or via paid activities.

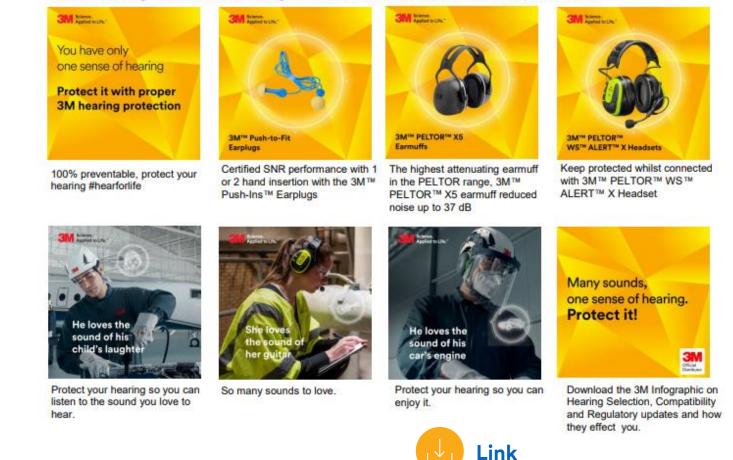
Select up to 6 images and match with the proposed copy.

Also includes proposed post descriptions.

-`@_-

Tip: Create a carousel ad with the cards and add your CTA to the end

Tip: Or create a post with an individual card from the deck linking directly to the product in your webshop Title: Even though noise-induced hearing loss is 100% irreversible, it is also 100% preventable.



3M Hear for Life Campaign – Display Ads



Leverage these banner ads to drive awareness around the solutions to protect against NIHL or promote the campaign assets.

Available in a range of sizes and supplied as editable files so channel partners can add logos or change the customer 'call to action' (CTA) etc.

Available in sizes: 1200x267 1200x628 300x250 630x250 300x600

Link



Tip: Link straight to the web shop page to increase purchase conversion!

Tip: Personalise the banner with your agenda e.g. offer customers the opportunity to test a product for free or invite them to a hearing conservation-based engagement event





Email content: End-users (through channel): 3M Hear for Life 202

Leverage this e-mail content to design and send out an e-mail to your customer database to raise awareness around the need and the solutions to meet them.

Tip: The content can also be used to add EN 352 messaging to your Hearing protection landing page or 3M brand shop

Tip: Customise the template with your CTA to ensure the content works best for your known customer base







Technical Bulletins

Regulatory standards can be hard to digest.

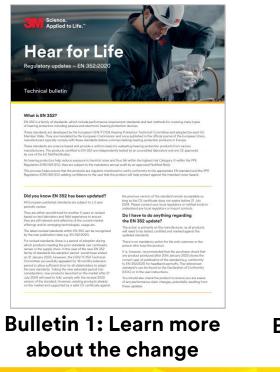
These 3 bulletins tackle valuable end customer information in an easy way.

Let 3M take the complexity out of the regulations and explain;

1. What the EN 352 standard is, what is changing and why? – Regulatory Updates

about the testing

- 2. How the testing is done, the subjectivity of testing and what the results may mean Understanding acoustical performance
- 3. How Part 3 of the standard has been updated expanding the carriers in scope The importance of approved compatibility



 Anderstanding the acoustic performance of hearing protectors Manual Sectors <li< th=""><th>Regulatory updates - EN 352:2020 Further Explained</th><th>- EN 352:2020</th></li<>	Regulatory updates - EN 352:2020 Further Explained	- EN 352:2020
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D1 1319 9 Having Matatara - Tartig - An 2. Acadata tarta mattar La Marca Barra - Barra		other accessories, such as face shields. Often the fitting points or accessory s
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Bulletin 3: Learn more about carrier approvals



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Tip – These bulletins are a great resource for sales teams having discussions with safety managers and other technical experts

Tip – The <u>infographic</u> is a shorter and simpler way to understand the key messages of these bulletins, with links to them for those who want to learn more



3M

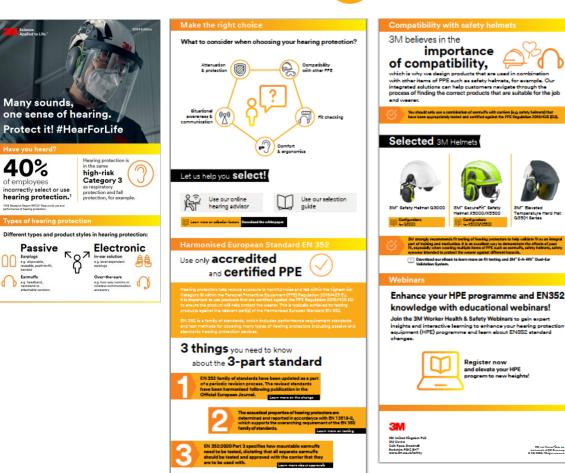


This new asset highlights:

Infographic

- The importance of selecting and wearing the correct hearing protection equipment (HPE)
- EU HPE must be certified, key points around EN 352, the changes, the importance of approvals and <u>supporting</u> <u>bulletins</u>
- The new message on mountable earmuffs and their carriers (eg. safety helmets)
- The supporting <u>webinars</u> available for further education









3M Hear for Life Campaign – Print Advertisements

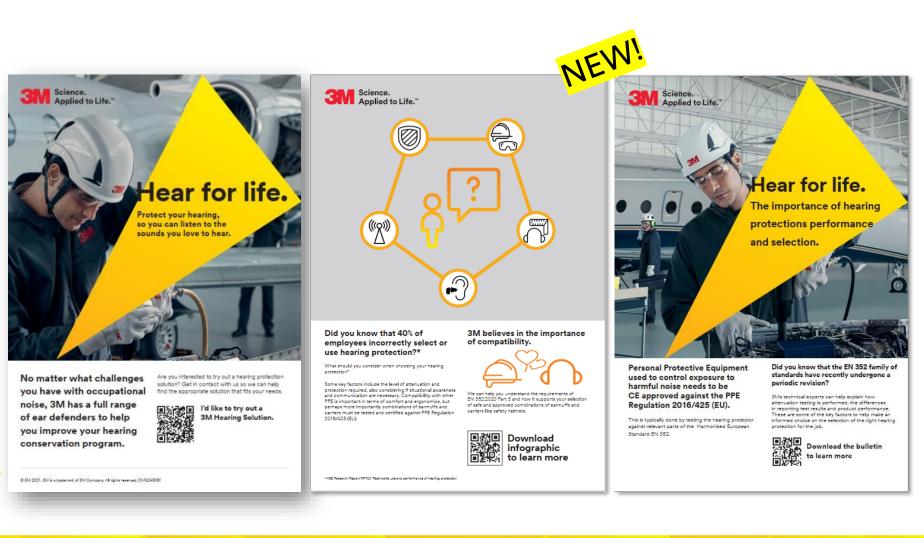


Leverage these new A4 ads to drive awareness around noise induced hearing loss and promote supporting assets.

Supplied as editable files as well so channel partners can add logos and change CTA. They can be used in print or

digitally.

Tip – Link the adverts through to a request a sample page & use the email templates to follow up on your leads





What are the available assets?

3M Approved Raw Content

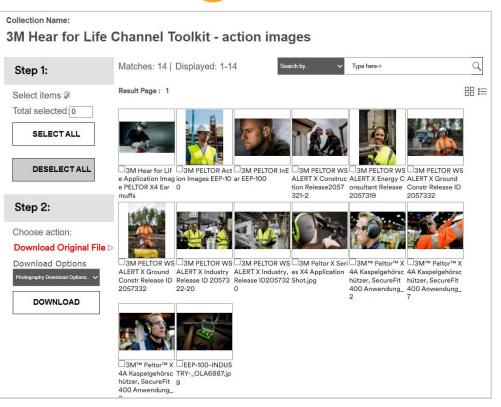
Collection of application images to be used for activating this program.

All images are approved with usage rights when directly linked with 3M product promotion.



Tip - These images can be used for any activation tactic related to 3M Hearing program (emailer, landing page, presentations, social posts etc.)







Assets Overview



All links for activation elements from the previous slides have been combined into the table below in several languages.

Hear for Life - Channel tools	EN	DE	NL	FR	ES	IT	PL	SE	
Toolkit Presentation	<u>Link</u>	<u>Link</u>	Coming soon	<u>Link</u>	<u>Link</u>	Coming soon	<u>Link</u>	Coming soon	
ACTIVATION	_	_	_	-	-		_	_	
Infographic	<u>2385601</u>	<u>2387858</u>	<u>2387857</u>	<u>2388612</u>	<u>2388272</u>	<u>2388273</u>	<u>2390788</u>	Coming soon	
Advert	<u>2387859</u>	2388637	<u>2388665</u>	<u>2390312</u>	<u>2390313</u>	<u>2390314</u>	Coming soon	Coming soon	
Bulletin 3	<u>2387856</u>	Coming soon							
Emailer	<u>2390308</u>	<u>2390309</u>	<u>2390750</u>	<u>2390310</u>	<u>2390311</u>	<u>2390307</u>	Coming soon	Coming soon	
Social ads (copy + instructions)	<u>2390315</u>	<u>2390765</u>	<u>2390751</u>	<u>2390790</u>	Coming soon	Coming soon	Coming soon	Coming soon	
Banner collection	<u>Link</u>	<u>Link</u>	Link	<u>Link</u>	<u>Link</u>	<u>Link</u>	Coming soon	<u>Link</u>	
Link to Salsify catalogue	<u>Link</u>	<u>Link</u>	Link	<u>Link</u>	<u>Link</u>	<u>Link</u>	Link	<u>Link</u>	
Application images	Link for all languages								
EN 352 bulletin part 1	<u>2153996</u>	<u>2158660</u>	<u>2158661</u>	<u>2158665</u>	<u>2158666</u>	<u>2158664</u>	<u>2158662</u>	<u>2158663</u>	
EN 352 bulletin part 2	<u>2245985</u>	<u>2273806</u>	<u>2258961</u>	<u>2258956</u>	<u>2278930</u>	<u>2258957</u>	<u>2258960</u>	<u>2258959</u>	
HFL Videos	<u>Link</u>	<u>2148801</u>	<u>Link</u>	<u>2049089</u>	<u>Link</u>	<u>Link</u>	<u>2082569</u>	<u>Link</u>	
Advert: Ask for try out	<u>2118625</u>	<u>2139504</u>	<u>2139507</u>	<u>2139519</u>	<u>2139505</u>	<u>2124702</u>	<u>2139508</u>	<u>2123392</u>	
Advert: EN 352 + bulletin 2	<u>2309986</u>	<u>2347584</u>	<u>2309990</u>	<u>2309987</u>	<u>2309991</u>	<u>2309988</u>	Coming soon	<u>2309993</u>	
3M webinar on EN 352 update	<u>Link</u>	<u>Link</u>	<u>Link</u>					-	
EN352 assets	<u>Link</u>	<u>Link</u>	<u>Link</u>	<u>Link</u>	Link	Link	<u>Link</u>	<u>Link</u>	

EN 352 – 3M Further Education



Webinar: Regulatory updates -EN 352:2020 Hearing Standard

> Watch it now

Did you know that EN 352 has recently undergone its periodic revision process? Join us in sharing this important information and what it means to you.



3M Webinar - **Revision** of EN 352 family of standards

Audience – End customers Part of the 2023 messaging/program Recorded and On-demand

- Overview of how hearing protection standards are developed and revised
- Summary of the new revised standard
- Awareness ahead of 2024 adoption period
- Explanation of differences in reporting test results







Tip – Attend to learn about the standard and help deliver the program and assets

3M Webinar - EN 352:2020 Adoption & Compatibility*

Audience – End customers

Part of the 2024 messaging/program Live dates & links coming soon

- 2024 EN 352:2020 Adoption period is impending, what does this mean?
- Educational content explaining how hearing protectors are tested and what the results mean.
- Helping customers understand if claims have changed under the new standard and the impact to them.
- Understanding the 3 parts of the standard, with a focus on compatibility

HFL Home



Co-Branding Guidelines

HFL Home

3M distributors are welcome to use any of the assets found in this toolkit.

We would kindly ask distributors to refer to the 3M Co-Branding guidelines when amending any assets and including logos etc.

<image><text><text><text><image><image><image><image><image>

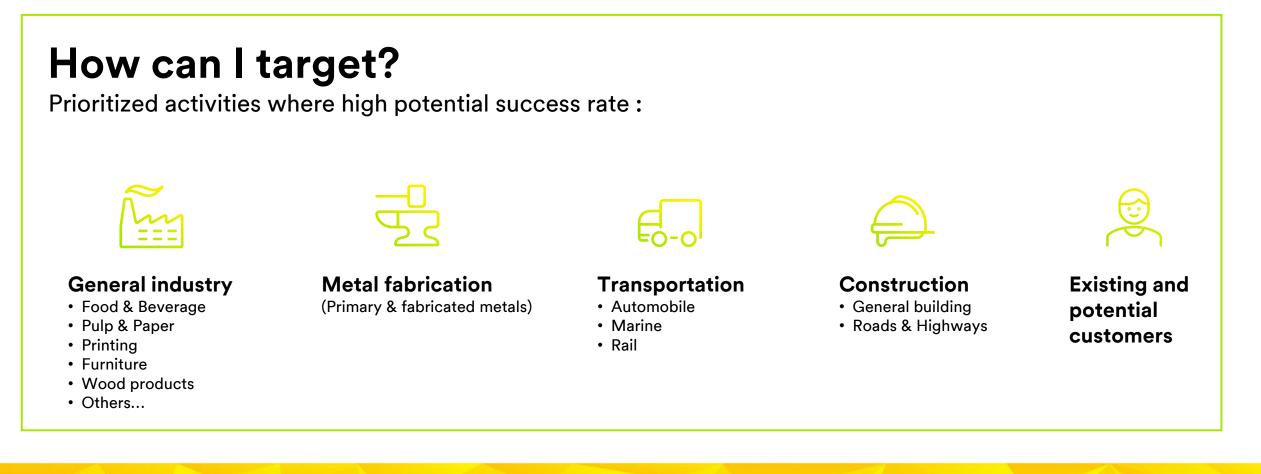
DOWNLOAD THE GUIDELINES

Training – How to Sell

Where? Who? What products?

Virtual sales calls: Targeting is key

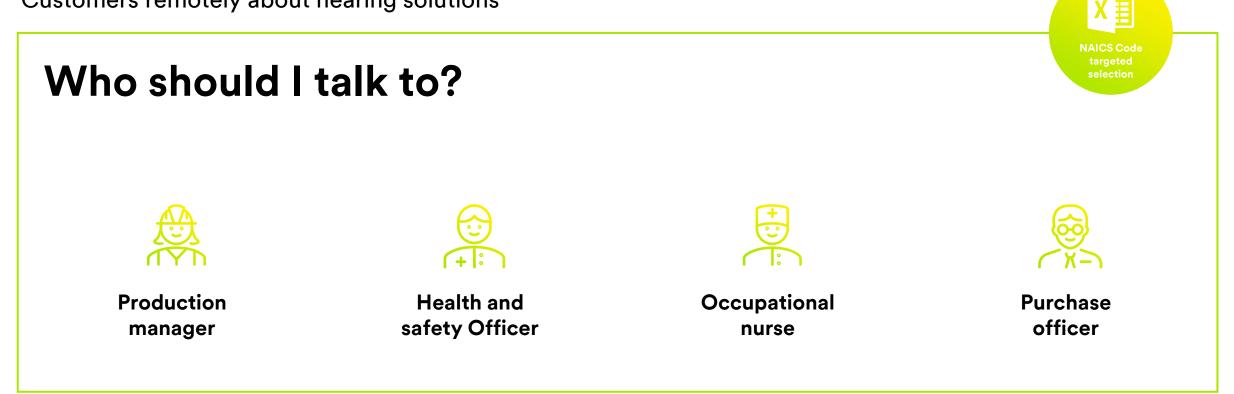
Even if we're not always able to meet customers face to face, there is efficient ways to engage Customers remotely about hearing solutions





Virtual sales calls: Targeting is key

Even if we're not always able to meet customers face to face, there is efficient ways to engage Customers remotely about hearing solutions



Customer Question Examples

- ? Do you have a hearing conservation program?
- ? How many people are in the hearing conservation program?
- ? What are you using today for hearing protection?
- ? Why do you use what you do?
- ? When is the last time you reviewed your hearing protection selection?
- ? Is it working for you?
- ? Are you experiencing any compliance challenges?
- ? Do you have any common complaints around the hearing protection or wearing it?
- ? Are you confident in how your employees are fitting their hearing protection?
- ? Did you know you can fit test your hearing protection?
- ? What is the process you use to select a product or manufacturer?
- ? Did you know your attachable hearing protection must be certified with the carrier?

Compatibility

- All of the 3M Earmuff and Helmets within HFL are approved with each other
- You can be confident that no matter the combination, we have tested the earmuffs on the carrier and have the required approvals and appropriate markings to be able to offer the solutions together
- The earmuffs/headsets are the Category 3 PPE, therefore, the technical approvals reside with this product
- You can find the approvals for the earmuff and the carrier on the product user instructions and other regulated documents like the CE Certificate
- Marketing materials such as TDS can and often do include these approvals (see example from 3M TDS pictured here), however, it is recommended that for the most up to date approvals you refer to the official regulated sources

Model Name	3M™ SecureFit™ X5000 Safety Helmet	3M™ G3000 Series Safety Helmet	3M™ G3001 Series Safety Helmet	3M™ G3501 Series High Heat Safety Helmet
3M™ PELTOR™ Optime™ I Earmuffs	Y	Y	Y	Y
3M™ PELTOR™ Optime™ II Earmuffs	Y	Y	Y	Y
3M™ PELTOR™Optime™ III Earmuffs	Y	Y	Y	Y
3M™ PELTOR™ X1 Series P3E Earmuffs	Y	Y	Y	Y
3M™ PELTOR™ X2 Series P3E Earmuffs	Y	Y	Y	Y
3M™ PELTOR™ X3 Series P3E Earmuffs	Y	Y	Y	Y
3M™ PELTOR™ X4 Series P3E Earmuffs	Y	Y	Y	Y
3M™ PELTOR™ X5 Series P3E Earmuffs	Y	Y	Y	Y
SM™ PELTOR™ WS™ ALERT™ X Headset (Gel)	Y	Y	Y	Y
3M™ PELTOR™ WS™ ALERT™ X Headset (Foam)	Y	Y	Y	Y
3M™ PELTOR™ ProTac™ III Headset	Y	Y	Y	Y

Approved carrier combinations

		Adapter	Head Size				
Brand	Model number	code	X1P3	X2P3	X3P3	X4P3	X5P3
3M	G3000 (Basic combination)	E	S, M, L	S, M, L	S, M, L	S, M, L	M, L
3M	G3501	E	S, M, L	S, M, L	M, L	S, M, L	L
3M	G500 Headgear	E	S, M, L	S, M, L	S, M, L	S, M, L	S, M, L
ЗM	G22	E	S, M, L	S, M, L	M, L	S, M, L	L
3M	H700	E	S, M, L	L	L	S, M, L	L
ЗM	SecureFit [™] X5500	E	S, M, L	S, M, L	S, M, L	S, M, L	M, L
3M	SecureFit [™] X5000	E	S, M, L	S, M, L	S, M, L	S, M, L	M, L
3M	Speedglas [™] 9100MP (M-300)	AF	M, L	M, L	M, L	M, L	L
ЗM	Speedglas [™] 9100 MP-Lite (M-200)	AF	L	L	L	L	L





Selection Tools – PDF Interactive Selection guide

Specific to this program, to aid end users in choosing between passive hearing protection or a solution with situational awareness, we've created a really easy to use interactive selection guide.

Click through the questions to guide between communication or passive solutions.

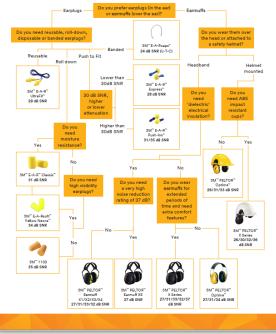
Then use the passive decision tree to help guide through some of the solutions available.



Tip – If you need attenutation performance based selection criteria then visit the online <u>product selector</u> to support your noise based product selections

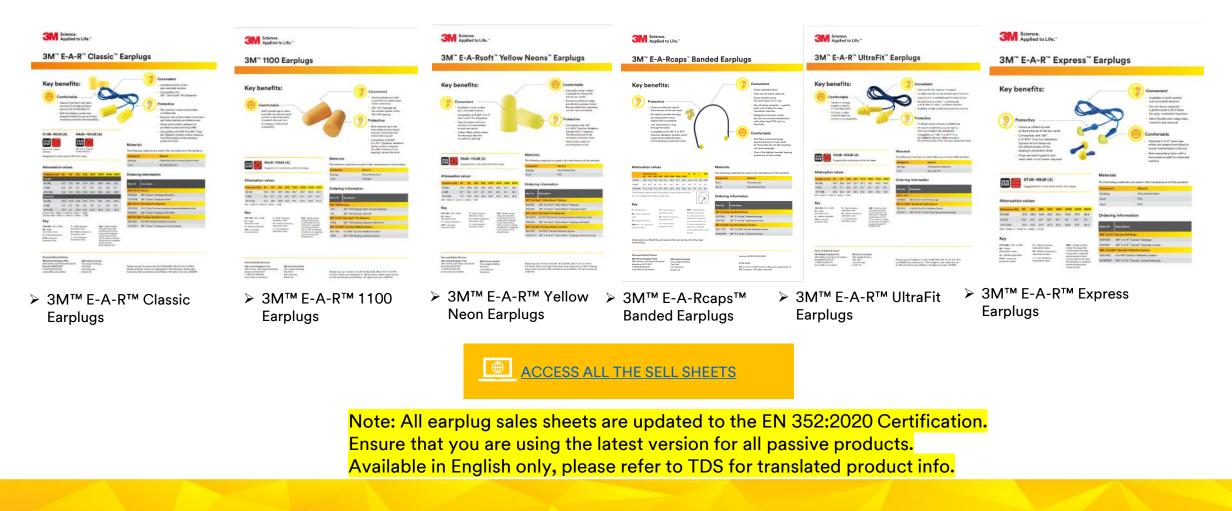


Choose the right passive hearing solution.



3M[™] Earplugs - Sell Sheets

Passive Hearing Core Line Sell Sheets





NEW! Head Protection - Brochures, Selection Guides & Videos



➢ 3M[™] SecureFit[™] X5000 Safety Helmet Brochure

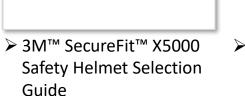


> 3M[™] G3501 Series High Heat Safety Helmet Brochure



> 3M[™] G3000/G3001 Series Safety Helmet Selection Guide

Application and co Date: October 202	onfigurations			-
Date: October 202				
Product description				
The 3M [®] X5000 and X5500 Security the wearer against objects likely to it is also a platform for a range of h	strike the head in industrial a	ind occupational use.		1
The X5500 is certified to EN 397,1 to be used for general industrial use	ndustrial Safety Haimets, and	f is designed		-
The X5000 is certified to EN 12492 also certified to EN 397 and is deal as well as for general industrial use or in EN 397 mode but cannot mee	 helmets for mountaineers, gred to be used for working Note that XSODO is either in 	at height and reacos EN 12492 mode		×
Many factors can influence the sele should identify the selety helmet at	action of a safety helmet and landard and other helmet mo	a risk assessment	F	-
Let's walk through some of the con				
Basic head protection? Vented or unvented could be suit	atda	- Wearers too Consider ve	hot and humid? nted as it can reduce heat by	aid up
 Working with or around molten a Consider the moltan metal approx 	metal?	· Extrame col	ld temperature environment a optional standard -30°C	
Consider two insulated options; 4 and/or 1000Vac approval (EN 50)	140Vac approval (EN 397) 356)	the helmet o	mbing helmets as the require on the head are more stringer fall off the head	ements to retain nt and therefore
Certifications				
	Mountaineetin	a safety holesat.	Industrial as	aty halmat
Frances	Mountaineering 355000V	safety tubriet. XS000VE	XSECONVE	aty halmat X5500V
Features EN 397:2012+A1:2012		s usluty balmet. XS000VE	Industrial and XSSOONVE	any halmat XSISOOY
Partures EN 397-2012+A12012 -90°C		adasy bahwa Xsooove V	XSECONVE V	ndy Retmet Scillbolly V
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Features EN 3972012-A12012 -30°C Molten Metal (MM) Lateral Deformation (LD)		sudety turine: -x8000vtt -x -x -x -x -x -x -x -x -x -x	XISCONVE V V V	any hadroet Sestioner V V
Feedback EN 397/2012-A12012 -30°C Mohen Metal (MM) Lateral Deformation (LD) -440Vec		salety turine:	XSECONVE V	any halmet Schoolv V
Features EN 3972012-A12012 -30°C Mohan Mata (MM) Lateral Deformation (LD) -440Vec EN 12462/2012		y salasy batmen: X8000948 V	xsiconve v v v v	NY BURGE
Partone EN 307 2012-AL2012 30°C Molten Marial (MM) Lateral Datomation (LD) 440% EN 12462-2012 EN 50365-2002 (D000%)		a ukłaty huórszi: X10000VE V V	XISCONVE V V V	NY BAINAN XXX500V
Factories EN 3972012+A12012 -30°C Mohan Metal (MM) Lateral Deformation (LD) -440Vec EN 10402-2012		a aktivo taximaa. 28000000 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	xsiconve v v v v	atry balandt XXXXXXX V V V



➢ 3M[™] SecureFit[™] X5000 Safety Helmet Video

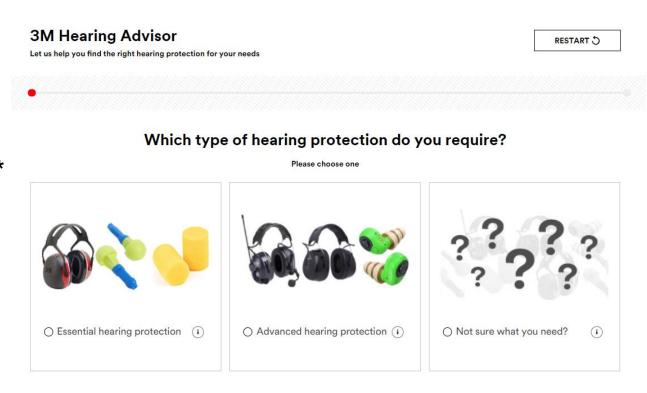
ACCESS ALL THE BROCHURES & VIDEOS (ALL LANGUAGES)



Selection Tools - Hearing Protection Advisor

To aid end users in selecting the appropriate Hearing Protection product, an advisor has been developed based on hazards and product type. Simply answer a few questions related to your hazard and suggested products will be displayed.*

*Note: This is a 3M based web tool. It includes more options than just the participating products in this program & language scope may vary.



USE THE HEARING ADVISOR

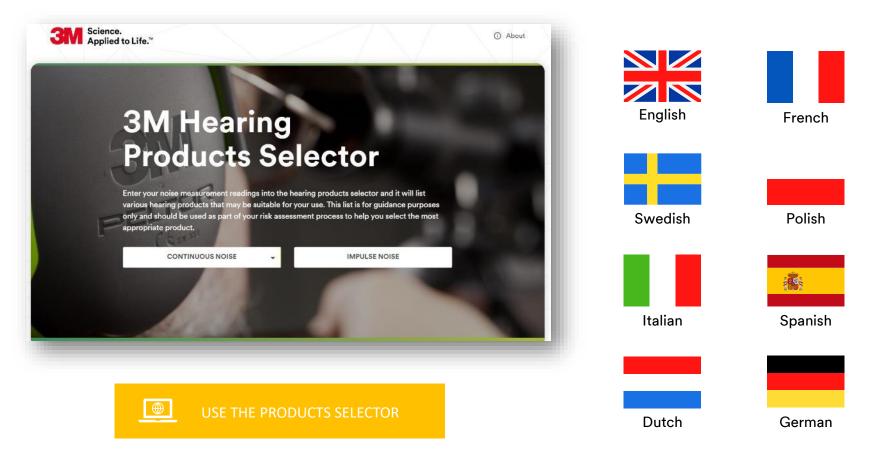
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Selection Tools – Hearing Products Selector

Another way to end users in selecting the correct Hearing Protection product, is based on noise level exposure.

Use the tool and suggested products will be displayed.*

*Note: This is a 3M based web tool. It includes more options than just the participating products in this program & language scope may vary



3M E-A-Rfit Dual-Ear Validation System

Make it easy to measure hearing protection needs

- Training on correct use is a critical factor in the effective use of hearing protection
- 3M can help support wearers hearing conservation program through the selection of products, but also through training on correct usage and wear
- This can be further validated through the 3M[™] E-A-Rfit[™] Dual-Ear Validation System
- Recognized as a best practice for hearing conservation programs it can test both 3M earmuffs and earplugs
- 3M representatives are willing and ready to support all customers with their EARfit consideration and adoption



- proven technique known as Field Microphone in Real Ear or F-MIRE to measure how well the hearing protector is working for each employee.
- The noise reduction provided by the hearing protector is measured directly and objectively, without the need for the employee to listen or respond to the test signals.

It takes just seconds to measure the noise reduction at seven different frequencies for BOTH ears at the same time.

3M

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LEARN MORE

Thank You

Archived & Extra Slides

SKU list
 SM G3000/G3001 Model Info
 2.2023 Campaign Content

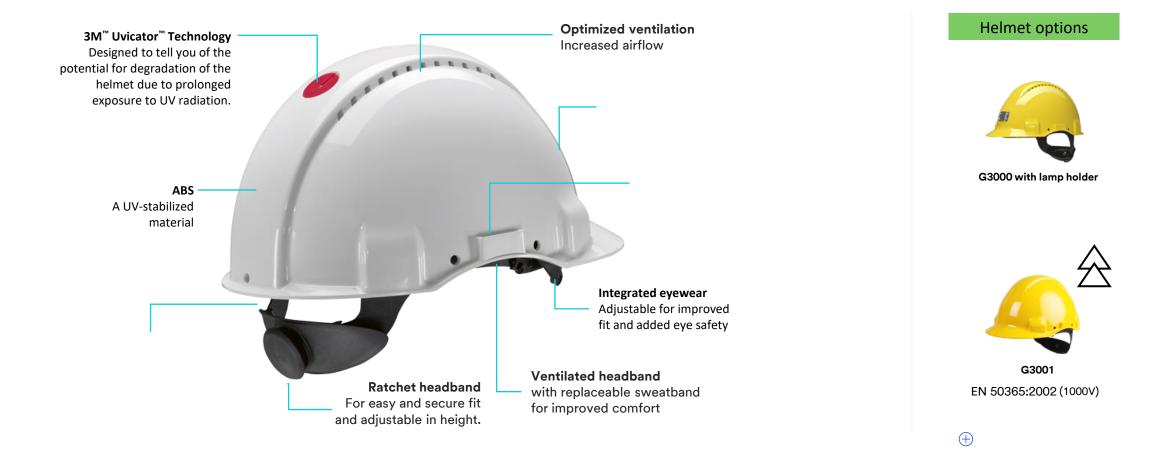
				1
Market Place Formal Name	Descriptor	SKU / SAP ID	LEGACY	Ma
3M™ PELTOR™ Optime™ I Earmuffs	7000039616 H510A-401-GU H PROT OTME I HDBD CE 20/CS	7000039616	XH001650411	Safe
3M™ PELTOR™ Optime™ I Earmuffs	7000039617 H510P3E-405-GU Optime 1 HLMT MNTD 20/CS	7000039617	XH001650460	
3M™ PELTOR™ Optime™ II Earmuffs	7000039619 H520A-407-GQ Headband Optime 2 20/case	7000039619	XH001650627	Safe
3M [™] PELTOR [™] Optime [™] II Earmuffs	7000039621 H520P3E-410-GQ OPT 2 HLT MNT 20/CS	7000039621	XH001650700	Safe
3M™ PELTOR™ Optime™ III Earmuffs	7000039624 H540P3E-413-SV Optime 3 Helmet MNT 20/CS	7000039624	XH001650858	
	7000039622 H540A-411-SV Headbbnd Optime 3 20/case	7000039622	XH001650833	Safe
3M [™] PELTOR [™] X1 Earmuffs	7000103987 X1A EU EARMUFF HEADBAND 3M PELTOR	7000103987	XA007706873	
	7000103988 X1P3E EU EARMUFF HLMT MNTD ATTACH	7000102000		Safe
3M™ PELTOR™ X1 Earmuffs	PELTOR	7000103988	XA007706881	
3M™ PELTOR™ X2 Earmuffs	7000103989 X2A EU EARMUFF HEADBAND 3M PELTOR	7000103989	XA007706899	Safe
3M [™] PELTOR [™] X2 Earmuffs	7000103990 X2P3E EUEARMUFF HLMT MNTD ATTACH PELTOR	7000103990	XA007706907	Safe
3M™ PELTOR™ X3 Earmuffs	7000103991 X3A EU EARMUFF HEADBAND 3M PELTOR	7000103991	XA007706915	
3M™ PELTOR™ X3 Earmuffs	7000103992 X3P3E EU EARMUFF HLMT MNTD ATTACH PELTOR	7000103992	XA007706923	Safe
3M™ PELTOR™ X4 Earmuffs	7000103994 X4P3 EU EARMUFF HELMET MOUNTED ATTACHMENT 3M PELTOR	7000103994	XA007706949	3M
3M™ PELTOR™ X4 Earmuffs	7000103993 X4A EU EARMUFF HEADBAND 3M PELTOR	7000103993	XA007706931	3N 3N
3M™ PELTOR™ X5 Earmuffs	7000103995 X5A EU EARMUFF HEADBAND 3M PELTOR	7000103995	XA007706956	<u>3M</u>
3M™ PELTOR™ X5 Earmuffs	7000103996 X5P3 EU EARMUFF HELMET MOUNTED 3M PELTOR	7000103996		3M ¹
One Touch pro dispenser	7100064963 391-0000 One Touch Pro Earplug Disp 1/CS	7100064963	70071674207	3M
3M™ E-A-R™ Classic™	7000038198 PP-01-002 CLASSIC 1000 PR/CS PLWPACK CEN	7000038198	XA007701882	<u>3M</u> 1
3M™ E-A-R™ Classic™	7000052844 311-1102-CC01000 CC01000 CBRD P 2000PR/C	7000052844	70071544038	3M1
3M™ E-A-R™ Classic™	7000038203 PD-01-001 EAR CLASSIC REFILL 500 PR/CASE	7000038203		3M ¹
3M™ 1100	7100100263 1100 DISPENSER REFILL EARPLUG, 2000PR	7100100263	HC000664843	
3M™ 1100	7100100637 1100 FOAM UNCORD EARPLUG-EURO, 200PR/CAR	7100100637	HC000664629	3M ¹
3M™ 1110	7100100638 / HC000664652 -1110 FOAM CORDED EARPLUG-EURO, 500PR	7100100638		3M ¹ 3M
3M™ E-A-Rsoft™ Yellow Neons™	7000052845 311-4266 YELLOW NEON 2000 PR/CS, corded earsoft	7000052845	70071544046	
3M™ E-A-Rsoft™ Yellow Neons™	7000038202 PD-01-002 ES YLW NEON REFILL 500PR/C	7000038202	XA007702054	`
3M™ E-A-Rsoft™ Yellow Neons™	7100111802 ES-01-001 EARsoft Yellow Neon 1000 pr/cs	7100111802	70071676913	
3M™ E-A-Rcaps™	7000103729 EC-01-000 EARCAP CEN 50 EA/CS	7000103729	XA007701965	`
3M™ E-A-Rcaps™	7000103730 ES-01-300 EARCAP SPRE PODS CEN2000 PR/CS	7000103730	XA007701973	3M
3M™ E-A-R™ Express™	7000103732 EX-01-001 EXPRESS CORDED CEN 400 PR/CASE	7000103732	XA007702021	3M 3M
3M™ E-A-R™ Express™	7000103733 EX-01-002 EXPRESS - UNCRDD CEN 400 PR/CS	7000103733	XA007702039	3M
3M™ E-A-R™ Push-Ins Earplugs	EX-01-021 PUSH-IN UNCORDED CE 400 PR/CS	7000052714]
3M™ E-A-R™ Push-Ins Earplugs	EX-01-020 PUSH-IN CORDED CE400 PR/CASE	7000052713]
3M™ E-A-R™ UltraFit™	7000038199 UF-01-000 ULTRAFIT CEN 500PR/CS	7000038199	XA007701908	
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Market Place Formal Name	Descriptor	SKU / SAP ID	LEGACY
3M™ SecureFit™			-
Safety Helmet, X5000 Series	X5014V-CE SF HELMET HVGRN VENT 4/CS	7100175100	UU009535459
3M™ SecureFit™			
Safety Helmet, X5000 Series	X5007V-CE SF HELMET ORNG VENT 4/CS	7100175098	UU009535434
3M™ SecureFit™			
Safety Helmet, X5000 Series	X5005V-CE SF HELMET RED VENT 4/CS	7100175097	UU009535426
3M™ SecureFit™			
Safety Helmet, X5000 Series	X5003V-CE SF HELMET BLU VENT 4/CS	7100175095	UU009535103
3M™ SecureFit™		7100175000	
Safety Helmet, X5000 Series 3M™ SecureFit™	X5001V-CE SF HELMET WHT VENT 4/CS	7100175093	UU009535087
Safety Helmet, X5000 Series		7100175101	10000505407
3M™ SecureFit™	X5001VE-CE SF HELMET WHT 1000V VENT 4/CS	7100175101	UU009535467
Safety Helmet, X5000 Series	X5007VE-CE SF HELMT ORNG 1000V VENT 4/CS	7100175535	UU009535517
3M [™] SecureFit [™]	X3007 VE-CE SF HELMT OKING 1000V VENT 47C3	1100110000	00009333317
Safety Helmet, X5000 Series	X5014VE-CE SF HLMT HVGRN 1000V VENT 4/CS	7100175537	UU009535533
3M™ Helmet G3501 Series	G3501M-GU, YELLOW, RATCHET, 150C	7100077280	UU003112396
3M™ Helmet G3501 Series	G3501M-BB, BLUE, RATCHET, 150C	7100077171	UU003112412
3M™ Helmet G3501 Series	G3501M-VI, WHITE, RATCHET, 150C	7100077208	UU003112321
3M™ Hard Hat G3000 Series	G3000NUV-VI SAFETYHELMET UVICATOR R W	7100001960	XH001675202
3M™ Hard Hat G3000 Series	G3000NUV-GU SAFETY HELMET UVICATOR W	7000009701	XH001675178
3M™ Hard Hat G3000 Series	G3000NUV-RD SAFTY HLMT UV W.RAT HARN RED	7000039721	XH001675194
3M™ Hard Hat G3000 Series	G3000NUV-BB SAF HLT UVICTOR RAT HARN BLU	7000039719	XH001675152
3M™ Hard Hat G3000 Series	G3000NUV-GP SAFE HLMT UV wRAT HRNSS GRN	7000108315	XH001675160
3M™ Hard Hat G3001 Series	G3001NUV-GU SAFE HLMT UV wRAT HRNSS YELL	7000108317	XH001675228
3M™ Hard Hat G3001 Series	G3001NUV-BB SAFE HLMT UV W.RAT HARN BLUE	7000104052	XA007707640
3M™ Hard Hat G3001 Series	G3001NUV-OR SAFE HLMT UV W.RAT HARN ORNG	7000104055	XA007707673
3M™ Hard Hat G3001 Series	G3001NUV-VI SAFTY HLMT UV W.RAT HARN WHT	7000039722	XH001675236
3M [™] PELTOR [™] EEP-100			
Earplug	EEP-100 EU	7100194360	
3M™ PELTOR™ WS™ ALERT™ X	3M™ PELTOR™ WS™ ALERT™ X Headset App, MRX21A4WS6, bright yellow, headband, 10 Each/Case	7100257811	
3M [™] PELTOR [™] WS [™]	3M [™] PELTOR [™] WS [™] ALERT [™] X Headset App, MRX21P3E4WS6,		1
ALERT™ X	brightyellow, helmet attachment,10 Each/Case	7100256658	
3M™ PELTOR™ ProTac™ III	MT13H221P3E ProTac III Headset,helmet at	7100088423	
3M™ PELTOR™ ProTac™ III	MT13H221A ProTac III Headset, headband	7100088424	
3M™ PELTOR™ ProTac™ III	MT13H220P3E ProTac III Slim Headset,helm	7100088455	
3M™ PELTOR™ ProTac™ III	MT13H220A ProTac III Slim Headset,headba	7100088456	

Hear For Life SKU list. May be subject to review by region, contact your local 3M representative.

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NEWN **3M™ G3000/G3001 Series Safety Helmet** Model Details





EN 352

Hear For Life Tool Kit

Previous 2023 Content, still available in collections for use

Audience – End customer

Educational content to bridge the gap from being aware of the problem of NIHL, to helping them implement an effective hearing conservation program.

Kit consists of tools to help customers in their education, consideration and product selection;

- Regulatory updates EN 352:2020
- Expert article: Factors to consider when selecting hearing protection
- Infographic
- Quick Selection guide

Tip – You can gate the Hear For Life Tool kit for your contact acquisition or email opt in and engagement



Every day, millions of workers are exposed to noise working conditions. Almost 25% of them will suffer from long-lasting hearing impairment. 3M recognizes this problem. That's why we offer you better insight into this problem, along with the right tools to help you implement an effective hearing conservation program, understand the regulatory needs and select the right hearing protection solutions for your workers.

"Hear for Life" Toolkit

We have developed a toolkit including assets and tools that answers questions like:

- "What do I need to know about EN 352 and the regulatory update?"
- "What are the main changes and how is that affecting how I see the data?"
- What factors do I need to consider when selecting hearing protection?"
- "How can I easily find a hearing protection solution that fits my needs?"

If any of those questions crosses your mind, just simply fill in the form and download the FREE "Hear for Life" Toolkit!

Previous 2023 Content, still available in collections for use

EN 352 Hear For Life Tool Kit

Promotional Assets

1. Template for emailer or webpage



Did you know that hearing loss is one of the most common occupational illness around the world?

Every day, millions of workers are exposed to noise working conditions. Almost 25% of them will suffer from long-lasting hearing impairment. 3M recognizes this problem. That's why we offer you better insight into this problem, along with the right tools to help you implement an effective hearing conservation program, understand the regulatory <u>needs</u> and select the right hearing protection solutions for your workers.

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If any of those questions crosses your mind, just simply download the FREE "Hear for Life" Toolkit!



2. Banner



Tip – Create your own customer engagement campaign utilising these assets.

Use your existing customer database and this email template to promote the tool kit CTA and stay front of your customers mind and inbox.

3. Suggested social media posts:

- Text proposal for promoting 3M live webinar on EN352 updates AND
- Text proposal for downloading the bulletin



